

News release

8th July 2010

Edinburgh Instruments appoint new CEO

Edinburgh Instruments Limited, Scotland, 8th July 2010 – Edinburgh Instruments (EI), leading specialist in the manufacture and sales of photonics and electro-optics equipment and systems, is pleased to announce the appointment of Alan Faichney, (54) to the board as Chief Executive Officer, with effect 14 June 2010.

A highly experienced CEO, Faichney has been appointed to continue development of the business infrastructure and drive company growth.

Faichney spent 21 years at Concept Systems Limited as Technical Director and latterly Managing Director and built the business into one of the leading international suppliers of advanced IT systems, solutions and services to the E&P industry.

Following the acquisition of Concept Systems by Ion Geophysical (a leading, technology-focused seismic solutions provider) in 2004, Faichney joined Ion's management team as Senior Vice President in charge of companywide R&D. He left Ion Geophysical in 2008 to join the high-growth software company DEM Solutions as Chief Operating Officer, where he concentrated his efforts on product development and management of the company infrastructure. He is also a Non Executive Director of OHM PLC and a Director of the Scottish Charity Hatwalk.

EI founder and former CEO Professor S. D. Smith OBE FRS FRSE remains as Chief Scientific Officer, and as Chairman of the Board.

Vice Chairman Professor Malcolm Peaker FRS FRSE, of the board of EI, commented, "Underpinned by a reputation as the world's leading supplier of lasers, spectrometers and gas sensor equipment, Edinburgh Instruments' markets continue to grow strongly.

We are therefore pleased to be able to announce Alan's appointment to the Board as a key element of our strategy. His proven track record in industry and depth of international business experience will accelerate our international growth."

End release



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About Edinburgh Instruments – www.edinst.com

Since its establishment in 1971, Edinburgh Instruments Ltd has become recognised as a leading light in the photonics and electro-optics industries. It is now located in purpose built 12,800 sqft facilities just outside Edinburgh, where it employs 64 people. The company is involved in the development, manufacture and sale of a wide range of high technology products for the scientific research and industrial markets. Product ranges include lasers, analytical spectrometers and gas detection and monitoring products supplied by its Sensors Division. Of the current annual turnover of ca £6M over 85% is exported world-wide.

Edinburgh Instruments Ltd. can be considered the blue print for on-campus industry in the UK. Formed in 1971 as a spin-off from Heriot-Watt University: it was the first private company on Britain's first "Research Park".

Following rapid expansion, by the 1980's, a full range of infra-red gas lasers, both sealed and flowing, cw and pulsed CO₂, CO and FIR lasers were brought to the market.

In 1978 the company developed a Fluorescence Lifetime Spectrometer system based around the successful nanosecond flashlamp. This product range has culminated in the development of the latest computer controlled, combined Steady State, Fluorescence and Phosphorescence Lifetime Spectrometers hitting the market in the new millennium: the FLSP920 is truly a world beating, state of the art fluorescence laboratory in a single instrument.

Product diversification continued with the development of CO, CO₂ and CH₄ gas sensors. Based on non-dispersive infra-red (NDIR) technology these devices are available as OEM or complete monitoring and detection packages, supplied through the Sensors Division of Edinburgh Instruments Ltd.

Over the years Edinburgh Instruments has continually sought to diversify and develop new and innovative products, winning many international design, technology and export achievement awards. Its products are used world-wide in industries as diverse as medical, bio-physical, plasma and semiconductor research, chemical analysis, forensic science, to cutting and marking in industrial applications. As well as offering precision products, our in-house staff is available to provide advice and consultation to comprehensively help meet the demands of the discerning user.

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